Identification	Subject	ECON 203 Microeconomics – 3K	U/6 ECTS		
	Program	Undergraduate			
	Department	Economics and Management			
	Term	Fall 2024			
	Instructor	Dr. Jeyhun Mammadov			
	E-mail	jmammadov@khazar.org			
	Classroom/hours	Online			
	Office hours	By appointment			
Prerequisites	ECON 101 Introduction				
Language	English				
Compulsory/Elective					
Textbooks and course materials	N. Gregory Mankiw: Principles of Microeconomics, 9 <sup>th</sup> edition, Cengage Publishers, 2021				
Course outline	This is a course in the theory and application of microeconomics. In contrast with				
	macroeconomics, microeconomics focuses on individual decision-making and how it affects people. The course topics focus on microeconomic issues and problems, such as consumer demand, and producer supply, competition and monopoly, pricing, elasticity etc. The course also explores various market structures like competition and monopoly, as well as concepts like pricing strategies, elasticity (how demand or supply responds to price changes), and the behavior of firms and consumers in different economic environments. These topics help students understand real-world economic issues and decision-making processes at the micro level.				
Course objectives	The main objectives of the course are:				
Learning outcomes	<ul> <li>Describing markets and identify the major markets in the economy.</li> <li>Explaining supply and demand and how their interaction determine prices on both the product and resources markets.</li> <li>Defining and explaining the effects of productivity and optimizing behavior.</li> <li>Describing the courses and effects of supply and demand elasticity.</li> <li>Applying the concepts of economy of scale, the law of diminishing returns, and marginal analysis to explain business behavior.</li> <li>Upon successful completion of this course, students will be able to:</li> <li>Think intuitively about economic problems.</li> <li>Identify how individual economic agents make rational choices given scarce resources and will know how to optimize the use of resources at hand.</li> <li>Analyze and apply the mechanics of Demand and Supply for Individuals, Firms, and the Market.</li> <li>Apply the concept of Marginal Analysis to make optimal choices and identify whether the choices are "efficient" or "equitable."</li> <li>Apply the concept of Elasticity as a measure of responsiveness to various variables.</li> <li>Identify the characteristic differences between various market structures, namely, Perfectly Competitive Markets, Non-Competitive Markets, and Imperfectly Competitive Markets and understand the differences in their operation.</li> </ul>				
Teaching methods	Group discussion X				
_ tuting methods	Lecture		X		
	Problem-solving		Х		
Evaluation criteria	Metho	Date/deadlines	Percentage		
	ds		(%)		
	Midterm Exam	TBA	30		
	Class Attendance		5		
	Class Activity		5		
	Quizzes	Week 4, 7, 11, 14	20		
	Final Exam	TBA	40		
	Total	1211	100		
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### **Policy**

#### **Attendance and participation:**

The students are required to attend all classes as part of their studies and those having legitimate reasons for absence (illness, family bereavement etc.) are required to inform the instructor. Generally, four (4) unauthorized absence marks will lead to the students' expulsion from the course.

If a student is late to the class for more than ten (10) minutes, s/he is NOT allowed to enter and disturb the class. However, this student can enter the second double hours without delaying.

The attendance and participation will account for 10 % of the total course grade, which depends on students' good class attendance and active participation in class discussions.

# **Preparation for class**

The structure of this course makes your individual study and preparation outside the class extremely important. The lecture material will focus on the major points introduced in the text. Reading the assigned chapters and having some familiarity with them before class will greatly assist your understanding of the lecture. After the lecture, you should study your notes and work relevant problems from the end of the chapter and sample exam questions.

Throughout the semester we will also have many review sessions. These review sessions will take place during the regularly scheduled class periods.

#### Withdrawal (pass/fail)

This course strictly follows grading policy of the School of Economics and Management. Thus, astudent is normally expected to achieve a mark of at least 60% to pass. In case of failure, he/she will be referred or required to repeat the course the following term or year. For referral, the student will be required to take examination scheduled by instructor.

### Assignments/quizzes

There will be two quizzes and two assignments. Quizzes and home assignments will constitute 20 percent of the final grade. Makeup quizzes will not be given except in the case of dire emergency. Students are required to turn in answers to assignments at the beginning of the classes at which they are due. Late assignments will not be accepted.

#### Cheating/plagiarism

Cheating or other plagiarism during the Quizzes, Mid-term and Final Examination will lead to paper cancellation. In this case, the student will automatically get zero (0), without any considerations.

## **Professional behavior guidelines**

The students shall behave in the way to create favorable academic and professional environmentduring the class hours. Unauthorized discussions and unethical behavior are strictly prohibited.

Tentative Schedule					
	Date/Day	Topics	Textbook/Assignments		
1		The ten principles of economics	Chapter 1		
		Thinking like an economist	Chapter 2		
2		Interdependence and gains from trade	Chapter 3		
3		The market forces of supply and demand	Chapter 4		
4		Elasticity and its application	Chapter 5, Quiz 1		
5		Supply, demand, and government policies	Chapter 6		
6		Consumers, producers, and the efficiency of markets	Chapter 7		
7		Application: The costs of taxation	Chapter 8		
		Application: International trade	Chapter 9, Quiz 2		
8		Midterm			
9		Externalities	Chapter 10		
		Public goods and common resources	Chapter 11		
10		The costs of production	Chapter 13		
11		Firms in competitive markets	Chapter 14, Quiz 3		
12		Monopoly	Chapter 15		
13		Monopolistic competition	Chapter 16		
14		Oligopoly	Chapter 17, Quiz 4		

15	The markets for the factors of production	Chapter 18
	Final Exam	